

KOFAX

Partner Information Bulletin

Intelligent Automation



New pricing update for IA products

Kofax is releasing a new pricelist for Intelligent Automation offerings in effect from February 1, 2024. The updated Global Price List (GPL) will be available in the Partner Portal from December 1, 2023.

This announcement describes important dates and details about changes to the price model for all IA products.

We continue to invest in innovative new features and capabilities across our product portfolio and we are including even more value for our partners and customers in 2024. We are only making modest pricing increases to ensure we can continue delivering the innovation and value to our customers and partners that they have come to expect from Kofax.

As part of our dedication to simplifying partner experiences, we are moving to a single price point per product irrespective of the term length. This change is expected to alleviate challenges with add-on ordering in particular.

Additionally, this pricelist update will have better integration with our Configure, Price, Quote (CPQ) system and therefore will eliminate minor differences with rounding and exchange rate calculations.

The GPL will now include built-in calculators to simplify the estimation process. Please note that if you are using earlier versions of Excel, you may have difficulties using this workbook. A separate flat file will be made available.

Timing:

The new pricing will go into effect on February 1, 2024.

Pricing on open quotes issued before February 1, 2024, will be honoured through the quote validity date.

This update impacts all IA products. For additional information or questions, please reach out to your Kofax representative.

Yours Sincerely,
Partner Program Team